



**PAT CHAPMAN-PINCHER** | MENTOR | MERRYCK

**CLIENT EXPERIENCE**

ROLLS ROYCE, VICTREX  
TELEFONICA

“To have the help and support of a mentor who has ‘been there and done that’ is critical and in that respect, Pat was the perfect mentoring partner for me”

Tony Hanway,  
CCO Telefonica O2 Germany

**OVERVIEW**

Pat became a mentor because she believes that being a CEO is one of the most interesting and exciting, but also one of the hardest and loneliest jobs in the world, but that a partnership with a good mentor can transform the experience. Pat is one of the most successful women in the global communications industry. In a career spanning more than 40 years she has been responsible for creating and growing global companies in the telecoms and Internet sector. She has participated in start-ups of small technology companies and has board level experience in both large and small companies. She is currently Chair of Merryck & Co.

**APPROACH**

Pat works with C-level leaders to help them realise their full career potential. Pat brings a lifetime of experience to help companies dealing with the strategic challenges of technology change, growth, M&A and integration in a multinational environment and to help leaders deal with rapid change in an uncertain world.

**CAREER HISTORY**

Pat’s fast-track career started with IBM, at BT she was part of the start-up of BT Mobile and other leading edge technologies. She has a knack of predicting the future of technology businesses and famously told a disbelieving BT board that 1m people would have mobile phones within five years. As President at UUNET International, (now MCI/Verizon), Pat took the company from start-up to \$1bn operation in 25 countries, run by a multi-national team of young managers. Since 2002 Pat has been pursuing a portfolio career combining mentoring, consultancy and Chairman and NED roles in both the profit and the not-for-profit sectors.

**PERSONAL**

Pat lives in Oxford with her husband Jeremy who restores antiquarian clocks, and in her spare time fishes, sings and skis, but most of all spends time with children, grandchildren and friends.